

**1. MARKET DESCRIPTION :**

- STRONG DEMAND FOR THE NOMINAL WEIGHT OF TEAS ON OFFER.
- ALL CATEGORIES SOLD AT FIRM TO DEARER RATES, WITH THE FEW CLEANER TEAS APPRECIATING MORE.
- BROWN FIBROUS TEAS, ESPECIALLY IN THE DUST SEGMENT WERE IRREGULAR AROUND LAST LEVELS.
- INTERNAL BUYERS AND LOCAL DEALERS WERE THE MAINSTAY, WITH SOME ENQUIRY FROM EXPORTERS. HUL VERY SELECTIVE, WHILE TCPL WAS SILENT.

2. TOTAL AUCTION WEIGHTED AVERAGE (₹)

	2023-24			2022-23			UPTO SALE - 12		
	SALE - 12	SALE - 10	+/-	SALE - 12	SALE - 8	+/-	2023-24	2022-23	2021-22
CTC	129.22	130.84	-1.63	139.56	140.44	-0.88	198.45	207.46	202.81
DUST	125.51	120.60	4.91	149.46	152.98	-3.51	207.05	226.97	206.14
TOTAL	127.83	127.62	0.22	140.67	142.27	-1.59	201.01	212.93	203.75

3. QUANTITY OFFERED AND SOLD IN SALE - 12 (IN LAKH KGS)

	OFFERED	SOLD	OUT%	OUT% UPTO SALE NO - 12			
				S-12 2022-23	2023-24	2022-23	2021-22
CTC	2.17	2.03	6	35	31	33	25
DUST	1.34	1.21	9	11	34	26	26
TOTAL	3.51	3.24	7	33	32	31	25

4. CATEGORY WISE WEIGHTED AVERAGE - CTC LEAF & ALL DUST (₹)

				SECONDARIES	
	BROKENS	FANNINGS	DUST	LEAF	DUST
SALE - 12/2023-24	135.78	125.61	137.74	103.80	104.41
SALE - 10/2023-24	134.29	128.31	129.69	101.34	96.13
SALE - 12/2022-23	140.44	147.12	153.76	125.79	132.09

5. CATEGORY WISE OFFERED & SOLD PERCENTAGE - CTC LEAF & ALL DUST

				SECONDARIES	
	BROKENS	FANNINGS	DUST	LEAF	DUST
OFFERED - S-12/2023-24	34.7	21.3	24.5	5.9	13.6
SOLD - S-12/2023-24	35.0	21.8	23.6	5.9	13.7

6. PRICE RANGE - CTC LEAF & ALL DUST (FURTHER BREAK UP ON PAGE -2)

RANGE	2023-24		UPTO SALE - 12		
	SALE - 12	SALE - 10	2023-24	2022-23	2021-22
A. % OF TEA SELLING ABOVE ₹ 300.00	0.2	0.0	9.6	16.3	12.3
B. % OF TEA SELLING BETWEEN ₹ 280.00-299.99	0.0	0.0	4.9	5.3	5.3
C. % OF TEA SELLING BETWEEN ₹ 260.00-279.99	0.0	0.1	6.7	6.1	5.1
D. % OF TEA SELLING BETWEEN ₹ 240.00-259.99	0.5	0.0	8.4	7.0	6.0
E. % OF TEA SELLING BETWEEN ₹ 220.00-239.99	0.0	1.5	8.8	7.4	7.4
F. % OF TEA SELLING BETWEEN ₹ 200.00-219.99	1.4	2.4	10.3	9.4	9.2
G. % OF TEA SELLING BETWEEN ₹ 180.00-199.99	3.1	3.6	8.2	8.3	10.7
H. % OF TEA SELLING BETWEEN ₹ 160.00-179.99	11.3	7.7	9.1	12.0	11.8
I. % OF TEA SELLING BETWEEN ₹ 140.00-159.99	18.2	16.2	11.4	10.6	11.8
J. % OF TEA SELLING BETWEEN ₹ 120.00-139.99	23.5	25.5	10.0	10.1	11.4
K. % OF TEA SELLING BETWEEN ₹ 100.00-119.99	21.2	28.3	9.8	6.3	7.0
L. % OF TEA SELLING BELOW ₹ 100.00	20.6	14.8	2.9	1.0	1.8

7. FUTURE OFFERINGS (IN PACKAGES)

	2024-25			2023-24			+/-
	CLOSING DATE	FOR	UPTO	CLOSING DATE	FOR	UPTO	UPTO
KOL S/14	March 19, 2024	4607	4607	March 18, 2023	10092	10092	-5485
GUW S/14	March 15, 2024	4662	4662	March 15, 2023	10728	10728	-6066
SLG S/14	March 15, 2024	19041	19041	March 16, 2023	46514	46514	-27473

CURRENCY RATES: 1USD = 82.85 INR, 1GBP = 105.44 INR, 1EUR = 90.18 INR (SOURCE : in.reuters.com 20th March 2024)

KOLKATA PRICE RANGE SALE 14 - 12

ASSAM ESTATE

Price Range	2023-24	2022-23	2021-22
A. % OF TEA SELLING ABOVE ₹ 400.00	2.3	2.3	2.3
B. % OF TEA SELLING BETWEEN ₹ 380.00-399.99	1.1	1.6	1.5
C. % OF TEA SELLING BETWEEN ₹ 360.00-379.99	1.4	2.5	2.3
D. % OF TEA SELLING BETWEEN ₹ 340.00-359.99	2.0	4.2	3.5
E. % OF TEA SELLING BETWEEN ₹ 320.00-339.99	2.6	6.2	3.9
F. % OF TEA SELLING BETWEEN ₹ 300.00-319.99	5.0	9.1	6.1
G. % OF TEA SELLING BETWEEN ₹ 280.00-299.99	7.0	7.6	7.7
H. % OF TEA SELLING BETWEEN ₹ 260.00-279.99	9.4	8.5	7.0
I. % OF TEA SELLING BETWEEN ₹ 240.00-259.99	11.7	8.9	8.2
J. % OF TEA SELLING BETWEEN ₹ 220.00-239.99	11.4	8.5	9.6
K. % OF TEA SELLING BETWEEN ₹ 200.00-219.99	11.8	10.4	10.9
L. % OF TEA SELLING BETWEEN ₹ 180.00-199.99	7.4	7.1	9.9
M. % OF TEA SELLING BETWEEN ₹ 160.00-179.99	7.7	8.3	8.8
N. % OF TEA SELLING BETWEEN ₹ 140.00-159.99	8.3	7.2	7.6
O. % OF TEA SELLING BELOW ₹ 140.00	10.9	7.6	10.7

ASSAM BLF

Price Range	2023-24	2022-23	2021-22
A. % OF TEA SELLING ABOVE ₹ 300.00	0.2	1.0	0.7
B. % OF TEA SELLING BETWEEN ₹ 280.00-299.99	0.4	1.3	0.9
C. % OF TEA SELLING BETWEEN ₹ 260.00-279.99	1.2	2.7	1.1
D. % OF TEA SELLING BETWEEN ₹ 240.00-259.99	2.5	6.5	2.2
E. % OF TEA SELLING BETWEEN ₹ 220.00-239.99	5.1	8.4	5.5
F. % OF TEA SELLING BETWEEN ₹ 200.00-219.99	10.3	10.7	10.2
G. % OF TEA SELLING BETWEEN ₹ 180.00-199.99	11.6	14.5	21.6
H. % OF TEA SELLING BETWEEN ₹ 160.00-179.99	16.7	23.5	21.6
I. % OF TEA SELLING BETWEEN ₹ 140.00-159.99	27.0	17.1	19.9
J. % OF TEA SELLING BETWEEN ₹ 120.00-139.99	14.0	9.7	10.4
K. % OF TEA SELLING BELOW ₹ 120.00	10.9	4.6	6.0

DOOARS/TERAI ESTATE

Price Range	2023-24	2022-23	2021-22
A. % OF TEA SELLING ABOVE ₹ 380.00	0.0	0.3	0.0
B. % OF TEA SELLING BETWEEN ₹ 360.00-379.99	0.1	0.4	0.1
C. % OF TEA SELLING BETWEEN ₹ 340.00-359.99	0.5	0.4	0.2
D. % OF TEA SELLING BETWEEN ₹ 320.00-339.99	1.6	1.9	1.1
E. % OF TEA SELLING BETWEEN ₹ 300.00-319.99	4.1	6.2	4.3
F. % OF TEA SELLING BETWEEN ₹ 280.00-299.99	5.3	8.2	8.6
G. % OF TEA SELLING BETWEEN ₹ 260.00-279.99	8.0	8.5	10.0
H. % OF TEA SELLING BETWEEN ₹ 240.00-259.99	10.8	11.6	8.6
I. % OF TEA SELLING BETWEEN ₹ 220.00-239.99	12.2	15.3	11.4
J. % OF TEA SELLING BETWEEN ₹ 200.00-219.99	13.8	14.6	10.8
K. % OF TEA SELLING BETWEEN ₹ 180.00-199.99	12.3	10.5	7.5
L. % OF TEA SELLING BETWEEN ₹ 160.00-179.99	13.5	9.6	8.8
M. % OF TEA SELLING BETWEEN ₹ 140.00-159.99	8.1	6.9	9.9
N. % OF TEA SELLING BELOW ₹ 140.00	9.8	5.6	18.6

DOOARS/TERAI BLF

Price Range	2023-24	2022-23	2021-22
A. % OF TEA SELLING ABOVE ₹ 250.00	0.0	0.1	0.1
B. % OF TEA SELLING BETWEEN ₹ 230.00-249.99	0.2	0.2	0.1
C. % OF TEA SELLING BETWEEN ₹ 210.00-229.99	0.9	1.3	1.0
D. % OF TEA SELLING BETWEEN ₹ 190.00-209.99	2.1	4.1	3.1
E. % OF TEA SELLING BETWEEN ₹ 170.00-189.99	2.8	6.7	6.9
F. % OF TEA SELLING BETWEEN ₹ 150.00-169.99	6.2	10.8	16.6
G. % OF TEA SELLING BETWEEN ₹ 130.00-149.99	15.3	25.5	20.7
H. % OF TEA SELLING BETWEEN ₹ 110.00-129.99	38.8	35.9	45.1
I. % OF TEA SELLING BETWEEN ₹ 90.00-109.99	31.8	14.1	6.2
J. % OF TEA SELLING BELOW ₹ 90.00	1.8	1.2	0.2

CACHAR/TRIPURA

Price Range	2023-24	2022-23	2021-22
A. % OF TEA SELLING ABOVE ₹ 340.00	0.0	0.2	0.1
B. % OF TEA SELLING BETWEEN ₹ 320.00-339.99	0.3	0.5	0.3
C. % OF TEA SELLING BETWEEN ₹ 300.00-319.99	0.8	1.9	0.7
D. % OF TEA SELLING BETWEEN ₹ 280.00-299.99	1.8	2.8	1.2
E. % OF TEA SELLING BETWEEN ₹ 260.00-279.99	3.1	2.7	2.3
F. % OF TEA SELLING BETWEEN ₹ 240.00-259.99	2.8	4.4	3.7
G. % OF TEA SELLING BETWEEN ₹ 220.00-239.99	4.5	6.8	3.8
H. % OF TEA SELLING BETWEEN ₹ 200.00-219.99	11.4	8.9	6.7
I. % OF TEA SELLING BETWEEN ₹ 180.00-199.99	16.9	12.6	16.4
J. % OF TEA SELLING BETWEEN ₹ 160.00-179.99	16.6	26.9	22.4
K. % OF TEA SELLING BETWEEN ₹ 140.00-159.99	20.7	18.9	23.8
L. % OF TEA SELLING BETWEEN ₹ 120.00-139.99	11.4	10.0	13.1
M. % OF TEA SELLING BELOW ₹ 120.00	9.7	3.5	5.4